SHENZHEN OCT GLASSWARE INDUSTRIAL CO.LTD.
深圳市奥康德玻璃制品有限公司

ROOM 1203-1205, 12TH FLOOR, BLOCK A, REITH BUILDING, NO. 1002, YANHE ROAD NORTH, HUANGBEI STREET, LUOHU DISTRICT, SHENZHEN,CHINA

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SALES CONTRACT (外销合同)

CONTRACT NO(合同号).:OCTSZ241210002

DATE(日期):Dec.10,2024

The Sellers(卖方):
SHENZHEN OCT GLASSWARE INDUSTRIAL CO.LTD.

The buyers(买方):
Londonist Hospitality Limited

Add(地址):Office 11.60, 25 Cabot Square, E14 4QZ
London, UK
VAT Number: 464 9135 70

SIGNED AT(签约地):SHENZHEN

SALES(业务):Shirmay/关梅(E组)

TEL(电话):+44 20 7287 1912

Contact No.(联系电话):

FAX(传真):

NO.	DESCRIPTION OF GLASSWARE(产品描述)				QTY(数量)		PRICE		CTN (箱数)	Loading Port	MEAS.	AMOUNT(金额)
	ITEM NO.	PHOTO	SIZE	PACKING	1*20GP		单价(USD)				(M^3)	(USD)
1	OCT-PLYG10105		T:265mm B:*mm H:23mm	6 PCS in brown inner box,6set/carton	12,960	PCS	$0.495	/PC	360	LIANYUN GANG	10.44	$6,415.20
2	OCT-WLYG2060		T:160mm B:*mm H:52mm V:572ml,279g	6 PCS in brown inner box,6set/carton	12,960	PCS	$0.276	/PC	360	LIANYUN GANG	7.707	$3,576.96
3	OCT-ZY10270		T:70mm B:-mm H:85mm V:240ml,219g	6 PCS in brown inner box,8set/carton	12,960	PCS	$0.380	/PC	270	LIANYUN GANG	9.106	$4,924.80
											TOTAL(合计USD):	**$14,916.96**
											30%deposit(定金USD):	**$4,400.00**
TOTAL:SAY US DOLLARS FOURTEEN THOUSAND NINE HUNDRED AND SIXTEEN AND CENTS NINETY SIX												

10% CAN BE MORE OR LESS IN AMOUNT OR QUANTITY.金额数量增减10%

REMARK(备注):

1.Delivery Port(目的港): LONDON

2.Terms of Payment(收款方式):Deposit before production 30% USD4400,Balance T/T After Shipment 70%.

In case payment after shipment, payment should be within 14 days after loading,if ETA less than 14 days,payment should be earlier than ETA.If no payment until ETA, seller reserve all right to seize deposit and resell the goods without further notice to buyer. all relevant loss for resell and demurrage at destination on buyer's account.(凡有发货后付款的，均应在装柜后14天内支付，如到港日期早于14天的，应在到港日前支付。凡有到港日后卖方仍未收齐货款的，卖方有权不另作通知而立即没收买方定金并转卖货物。转卖货物及目的港滞柜产生的损失定金不足以弥补的，买方需另行补偿.)

3.The bank information of Seller(卖方的银行信息):

Beneficiary's name: SHENZHEN OCT GLASSWARE INDUSTRIAL CO.,LTD.
Beneficiary's bank: BANK OF CHINA SHENZHEN BRANCH DONGMEN SUB-BRANCH
Beneficiary's account no.: 766657929634
Swift Code: BKCHCNBJ45A

4.Payment/LC Notes(付款备注信息): The buyer is requested always to state the sales contract NO. or INV NO. when paying deposit or the balance value to ensure that the buyer in a timely manner to check payment to arrange production and shipping documents. If under L/C, the buy cannot issue the original L/C before sending its draft to the seller for confirmation.(为确保买方及时核对账款安排生产及寄送单证,支付定金或货款时,买方请在付款单上注明卖方销售合同号或卖方发票号,如果是信用证,请务必先发信用证草本给卖方确认后再开出正本.)

5.Delivery Time(交货期):

First shipment in [] days after deposit and all production details confirmed, 7 days more or less acceptable. Any partial shipment, 2nd shipment will be arranged only after 100% 1st shipment amount received by seller.Buyer is obligated to bear all loss for delayed production and shipment caused by delayed payment of the buyer.(收齐定金及双方确认好所有生产资料后[]天交第一批货,正负7天有效; 所有分批交货的,必须收齐前一批货款后才安排下一批货的装运.因买方迟付款，造成卖方推迟或取消生产及出运的所有责任及损失由买方承担。)

6.Shipment(出运):

Transhipment allowed, partial shipment allowed. Detailed partial shipment information on seller's option, seller should inform buyer before shipment.(允许转船;允许分批装运,2个或2个以上柜子时,分批情况由卖方全权决定,卖方将根据生产情况于装柜前通知买方。)

7.Valid date(合同生效条件:):

From[2024-12-10]to[2024-12-25],during which, buyer should sign back this contact and send deposit to seller and confirm all production details with seller if any. Failing which, the seller reserve the right to rescind this contract without further notice, or to accept whole or any part of this Sales Contract, non-fulfilled by the Buyer, or to lodge claim for direct losses sustained, if any.(买方需在[2024-12-10]to[2024-12-25]期间回签本合同，并向卖方缴齐定金及所需生产资料信息,否则,卖方有权不经通知取消本合同及中止履行本合同,或接受买方对本约未执行的全部或一部分,或对因此遭受的损失提出索赔)

8.Documents(文件): Commercial invoice, packing list, C/O or FORM A and Bill of Laiding. Any other documents needed, buyer should confirm with seller before order confirmed.(卖方只负责提供发票、装箱单、产地证明及提单，如需其他文件,卖方需在确认订单前提出并得到卖方确认.)

9.Package(包装) : On seller's standard export carton and confirmed package.(卖方正常出口标准外箱及双方确认的内盒包装.)

10.Quality confirmation(质量约定): See Quality Confirmation Letter (attachment).按双方约定标准及见产品质量确认书 (见附件).

11.Quality&Quantity Discrepancy(质量,数量不符): In case of Quality&Quantity Discrepancy, claim should be filed by the Buyer within 30 days after the arrival of the goods at port of destination.It is confirmed that if inspection is arranged by buyer or his nominated third party before shipment, then no claim is acceptable after shipment for quality discrepancy. It is understood that the Seller shall not be liable for any discrepancy of the goods shipped due to causes for which the Insurance Company, Shipping Co, other transportation organizations and/or Post Office are liable.(如发现交货质量或数量不符, 买方须于货物到达目的港30内提出,双方协商解决，逾期不予受理。但出运前由买方自行或委托第三方验货后同意出货的，出货后买方提出的任何质量问题卖方均不予受理。由于保险公司,船运公司和其他转运单位或邮政部门造成的损失卖方不承担责任 .)

12. The buyer is obligated to understand and determine whether the products constitute infringement to the third party's intellectual property rights; it is considered the buyer well noted and will assume the potential risk and responsibility for this related products after confirming the order and accepting the production. (买方订合同前有义务了解并判断所购买的产品是否在销售地对第三方的知识产权构成侵权 ；本合同签订后即视为买方自愿承担由此带来的可能的侵权风险和责任.)

13.Disputes Settlement(争议解决):

Subjected to UCP600, INCOTERMS 2000. All disputes arising out of the contract or in connection with the contract, shall be subjected to the jurisdiction of the people's Court of Luohu District, Shenzhen China,and governed by China's laws.This contract is written in both english and chinese. in the event of any inconsistency between the chinese version and english version, the chinese version shall prevail.（本合同受UCP600, INCOTERMS 2000约束。因合同引起的纠纷，受中国深圳市罗湖区人民法院管辖 。本合同以中英文双语写成，如中英文表述有冲突，以中文为准。）

14. If buyer act against this contract, seller deserve the right to expropriate the deposit and rescind this contract without further notice,buyer shall compensate seller for any relevantlost in this contract; if the seller act against this contract, the buyer deserve the right to cancel this contract and seller shall return the deposit.（如果买方违约,卖方有权即时中止履行本合同并没收预付款 ,并且视卖方实际损失,买方对卖方作出赔偿.如果卖方违约,买方有权要求即时中止本合同并要求卖方全额退还已支付的预付款 。）

15. The Seller shall not be held liable for failure of delay in delivery of the entire lot or a portion of the goods under this Sales Contract in consequence of any Force Majeure incidents.(本合同内所述全部或部分商品 , 如因不可抗力的原因,以至不能履约或延长交货,卖方概不负责.）

16. This contract is in TWO copies, effective since being signed/sealed by both parties.此合同壹式贰份,双方签定即生效.

Others can be drafted as the attachment of this Sales Contract by both parties, if the attachment content is conflicted with this Sales Contract, both parties are obligated to obey this sales contract.其他未尽事宜可另行起草附件 ,附件内容如与本合同冲突， 双方以本合同为准.

SHENZHEN OPT GLASSWARE INDUSTRIAL CO.,LTD 深圳市奥康德玻璃制品有限公司

The seller's authorized signature & stamp
(卖方签名盖章)

The buyer's authorized signature & stamp
(买方签名盖章)

制单员:Shirmay/关梅