Benchmark DT Oxford
One New Bailey
Salford, Greater Manchester M3 5JL
+44 (0) 1865 410 050

Buyer Profile

Legal Name	Aventi-Partners
Acquirer Type	High Net Worth Individual
About	We are two partners looking to buy an established and profitable business. Our expertise and focus lies primarily in B2B industrials/services, IT/software, and healthcare, we remain open to compelling opportunities in other sectors. Our investment criteria typically target businesses with an EBITDA in the range of £300k to £1.5mn. We bring 25 years of combined experience spanning entrepreneurship, private equity, and investment banking (Citi and JPMorgan). We are backed by individual investors that are SME investors / company owners themselves.
Acquisition Experience	Mehdi and Younes have formed together to make Aventi Partners Mehdi was an M&A banker at Citi, and so was Younes at J.P. Morgan. So we have advised on a few acquisitions.
Financial Summary	In terms of financing, we would look to fund our acquisition with a combination of: - own equity - equity from investors backing us - financing package, that may include bank deb and/or vendor loan and/or private debt (from specialised direct lending funds)
Acquisition Strategy & Practices	We are looking at business with EBITDA ranging from £400k to £2m
Additional Information	Our linkedin profiles are available here: https://www.linkedin.com/in/mehdi-raki-68400857/ and here https://www.linkedin.com/in/younes-oukhay/

I have reviewed the non-disclosure agreement executed by Aventi-Partners and approve sending my confidential information memorandum to this prospective acquirer.

Name: Umang Gandecha
On behalf of Londonist DMC Ltd

Signed:

Date: