PRIYANKA MEHTA

Ambitious and results-oriented MBA student (Marketing & Business Analytics) with a strong background in sales, client handling, and market research. Skilled in business development, customer relationship management, and data-driven decision-making. Seeking opportunities to leverage analytical and strategic expertise to drive business growth.

priyankamehtapm2001@gmail.com
6395682411
Mumbai

EDUCATION

ΩMaster ofBusiness Management

- MBA - Marketing & sales.

Bachelor of Business Management
HEC College, Haridwar | HNBG University |

SKILLS

- Sales Strategies
- Negotiation Skills
- Problem-Solving
- Time Management
- Presentation Skills
- Networking
- Market Research
- Team Collaboration

LANGUAGE

- English
- Hindi

EXPERIENCE

Sales Executive
2025-2026

Decorpot Home Interior

- HANDLED INBOUND AND OUTBOUND CLIENT INQUIRIES FOR RESIDENTIAL INTERIOR PROJECTS.
- PRESENTED DESIGN CONCEPTS, PRICING DETAILS, AND VALUE PROPOSITIONS TO CLIENTS.
- MAINTAINED CRM UPDATES, TRACKED FOLLOW-UPS, AND MANAGED INQUIRY CLOSURES.
- ASSISTED CLIENTS WITH BUDGETING DISCUSSIONS, EMI OPTIONS, AND TIMELINES TO DRIVE CLOSURES.
- DELIVERED SALES PRESENTATIONS, EXPLAINED DESIGN SOLUTIONS, PRICING, AND VALUE PROPOSITIONS.

Sales Experience
2025-205

SurehouseConsultingPvt. Ltd

- MANAGED CLIENT INTERACTIONS, ASSISTED IN PROPERTY SALES, AND PROVIDED CUSTOMIZED REAL ESTATE SOLUTIONS.
- CONDUCTED MARKET RESEARCH TO IDENTIFY POTENTIAL LEADS AND OPPORTUNITIES.
- ASSISTED IN NEGOTIATION AND CLOSING OF PROPERTY DEALS, ENSURING HIGH CLIENT SATISFACTION
- COORDINATED WITH INTERNAL TEAMS TO STREAMLINE SALES PROCESSES AND IMPROVE CUSTOMER EXPERIENCE.

LIVE PROJECTS & ASSIGNMENTS
2023

KNP Arises Green Energy Pvt. Ltd.

- RESEARCHED AND ANALYZED EMERGING LOGISTICS STARTUPS TO UNDERSTAND BUSINESS MODELS AND MARKET OFFERINGS.
- ASSESSED INDUSTRY TRENDS TO PROVIDE INSIGHTS INTO COMPETITIVE POSITIONING.