ŞEVVAL HİLAL AYDIN

EDUCATION

Marmara University-Statistics (2020-2025)



s.hilalaydin@outlook.com

0554 150 1023

https://www.linkedin.com/in/sevvalhilalaydin/

EXPERIENCE

Sales Specialist Long Term Intern | MOBIQU | 25.09.2023-Present

- Managing B2B sales operations.
- Identifying suitable clients and reaching out to them.
- Building a database from scratch for the company.
- Preparing campaign emails.
- Scheduling meetings with global companies.
- Taking and archiving meeting notes.
- Creating presentations.
- CRM managing in accordance with sales team.
- Coordinating with internal and external stakeholders.
- Analyzing sales reports and presenting them to the sales team.

QUALIFICATIONS

- CRM
- Microsoft Tools
- Data Analysis
- Excel
- SQL
- Python (Beginner Level)
- Hubspot
- Trello

VOLUNTEER WORK

I am a volunteer student at the Animal Protection Club of Marmara University. I am responsible for the care of the animals on campus.